



PT. AGUNG MEGAH ABADI

To be a leading integrated mining company in Indonesia, characterized by growth, efficiency, and reputation. And a producer of high-quality coal in Indonesia for both domestic and international markets.

 www.ptagungmegahabadi.com



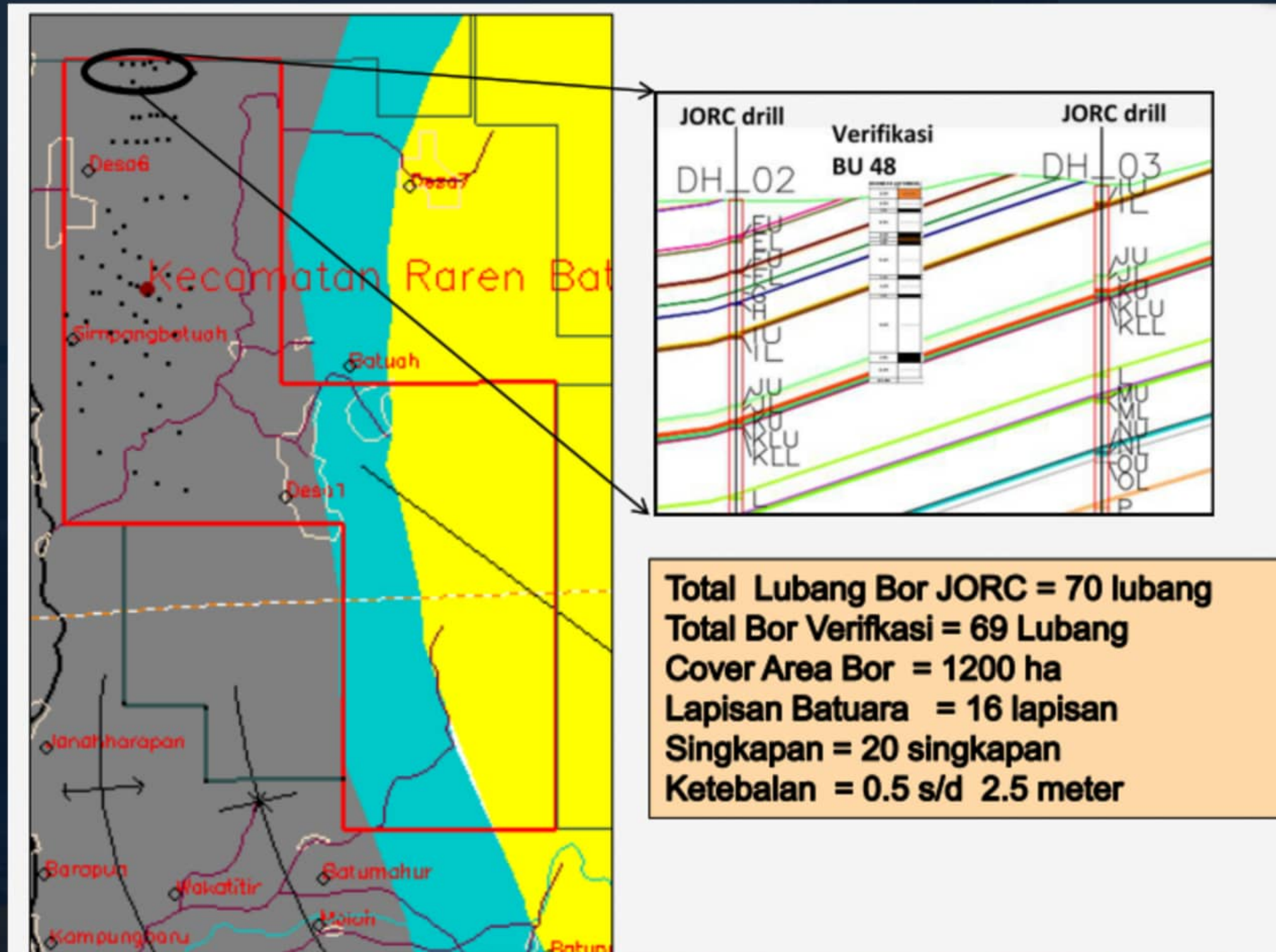


ABOUT US

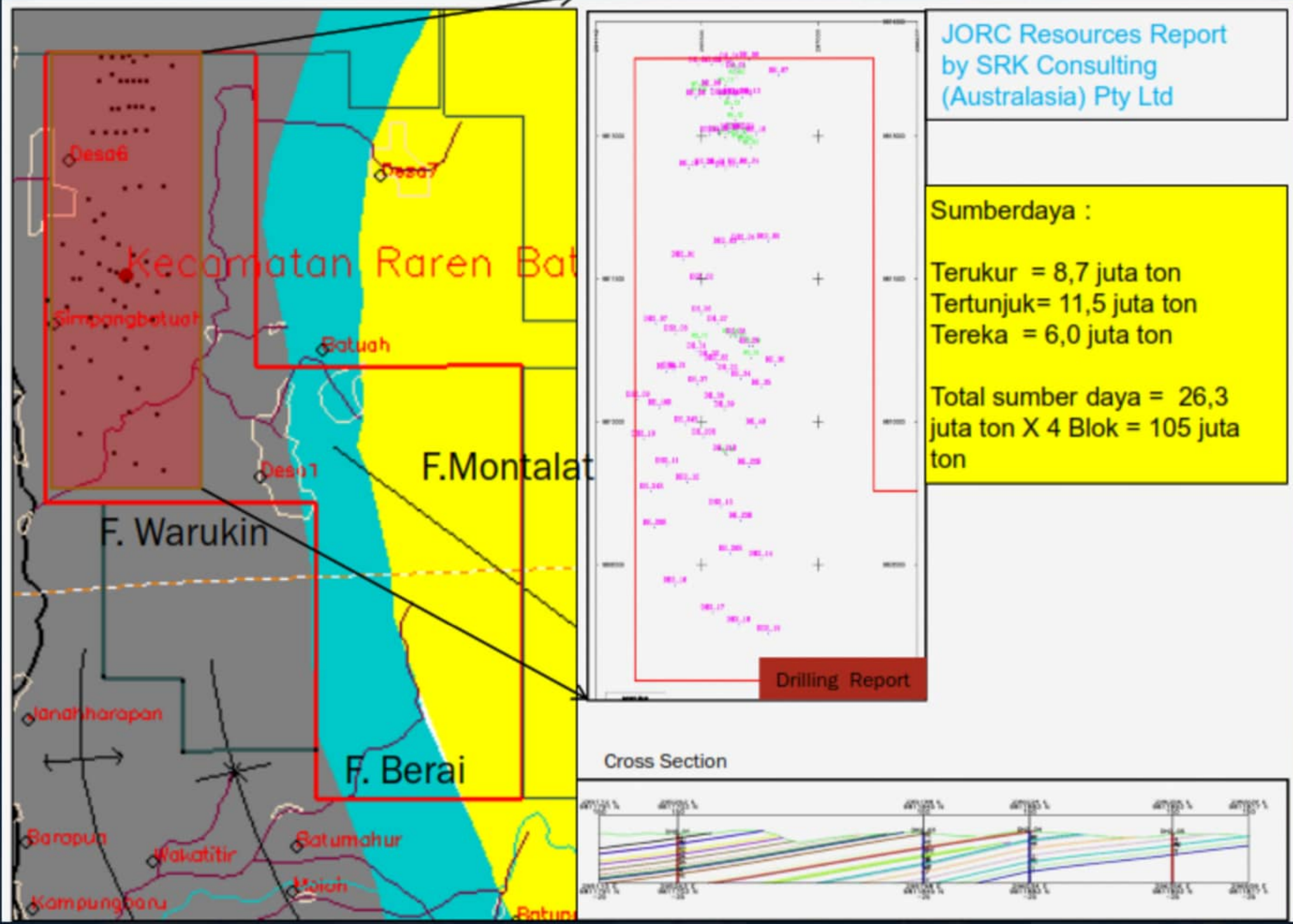
PT Agung Megah Abadi is a company that manages business units engaged in coal mining and trade, both by land and sea. With an integrated system from upstream to downstream, the company can easily market the coal produced by its mines. Currently, coal production is located in East Barito, Central Kalimantan Province.



DRILLING BY JORC VS VERIFICATION BY BBS



GEOLOGICAL CONDITIONS AND RESOURCES



JORC Resources Report
by SRK Consulting
(Australasia) Pty Ltd

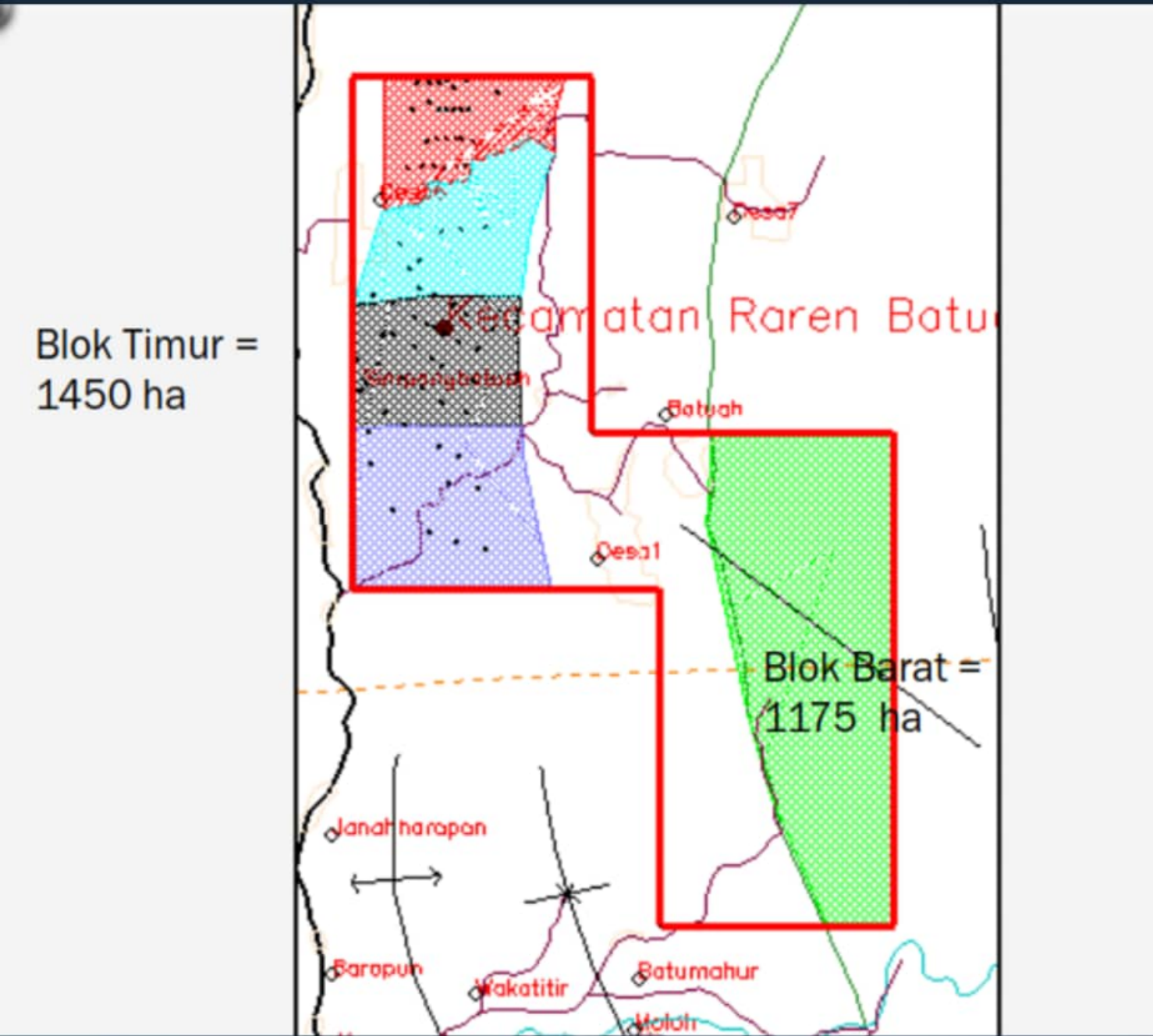
Sumberdaya :

Terukur = 8,7 juta ton
Tertunjuk = 11,5 juta ton
Tereka = 6,0 juta ton

Total sumber daya = 26,3 juta ton X 4 Blok = 105 juta ton



BLOCK TRANSIPMENT & INFRASTRUKTUR



INFRASTRUCTURE & OPERATIONAL CAPACITY

MINING ROAD INFRASTRUCTURE

- *Holding Road (Quality): 40-meter-wide road with the highest quality standards*
- *Transport Capacity: Utilizes a Hino 500 Series fleet with optimal transport capacity*
- *Benefits: Enables 24/7 uninterrupted heavy equipment traffic, increasing operational efficiency by up to 30%*

INTEGRATED PORT FACILITIES

- *Handling Capacity: 1,200-1,500 MT per hour via a state-of-the-art conveyor system*
- *Loading Time: Only 8 hours for loading a 300-foot (8,000 MT) barge*
- *Technology: Integrated Crusher & Conveyor System to minimize downtime*

STRATEGIC TRANSPORTATION ACCESS

- *River Width: 650 meters, allowing safe navigation for large barges*
- *River Depth: 9 meters, supporting year-round operations*
- *Distance to Export Port: Strategically located in Central Kalimantan with direct access to international export routes*

STRATEGIC TRANSPORTATION ACCESS

| PARAMETER | PT AGUNG MEGAH ABADI | INDUSTRY AVERAGE |
|-------------------------|----------------------|-------------------|
| Loading Time (8,000 MT) | 8 hours | 12-15 hours |
| Port Handling Capacity | 1,500 MT/hour | 800-1,000 MT/hour |
| River Access Depth | 9 meters | 6-7 meters |
| River Width | 650 meters | 400-500 meters |

"Our integrated infrastructure system reduces logistics costs by up to 25% and increases the speed of distribution from mine to market, providing a significant competitive advantage in the global coal market."



FEATURED PRODUCT

| PARAMETERS | BASIS | RESULT | UOM |
|---------------------|-------------------|--------|---------|
| Total Moisture | As Received Basis | 44,72 | Pct (%) |
| Inherent Moisture | Air Dried Basis | 15,45 | Pct (%) |
| Ash | Air Dried Basis | 6,96 | Pct (%) |
| Volatile Matter | Air Dried Basis | 42,47 | Pct (%) |
| Fixed Carbon | Air Dried Basis | 35,12 | Pct (%) |
| Sulphur | Air Dried Basis | 0,67 | Pct (%) |
| Gross Caloric Value | As Received Basis | 3,423 | Kcal/Kg |
| Gross Caloric Value | Air Dried Basis | 5,236 | Kcal/Kg |
| Gross Caloric Value | Dry Ash Free | 6,748 | Kcal/Kg |

PRODUCT EXCELLENCE

- Low ash content (6.96%) increases combustion efficiency
- Very low sulfur content (0.67%) meets stringent environmental standards
- Competitive calorific value (5,236 kcal/kg ADB)
- Consistent quality through integrated processing



VALUE PROPOSITION

WHY CHOOSE PT AGUNG MEGAH ABADI?

INTEGRATED VALUE CHAIN

Upstream-downstream system that reduces logistics costs and increases margins

QUALITY ASSURANCE

Quality coal with consistent specifications to meet customer needs

FLEXIBLE DELIVERY SOLUTIONS

Distribution by land and sea with a wide network

SUSTAINABLE MINING PRACTICES

Commitment to sustainable mining practices and social responsibility

CUSTOMER-CENTRIC APPROACH

Value-added solutions tailored to customer specific needs



MARKET AND PROSPECTS



TARGET MARKET AND GROWTH POTENTIAL

- **Domestic Market:** Steam-fired power plants, manufacturing industries, and cement factories in Indonesia
- **Export Market:** Southeast Asia, the Middle East, and East Asia, with demand for quality coal
- **Market Volume:** The Indonesian coal industry exported 422 million tons in 2022 (IESR)
- **Growth:** Global coal demand is projected to grow 1.2% annually until 2025 (IEA)



DISTRIBUTION STRATEGY

- A distribution network covering strategic areas in Indonesia and export markets
- Logistics partners with adequate transport capacity
- Dedicated terminals to ensure product quality during distribution

BUSINESS MODEL

Source of Income

- *Direct coal sales to coal-fired power plants and industries*
- *Long-term contracts with strategic buyers*
- *Additional services: blending, processing, and logistics*
- *Exports to international markets*

Pricing Strategy

- *Quality-based with a premium for low-ash and low-sulfur coal*
- *Long-term contracts with flexible pricing mechanisms*
- *Price adjustments based on international market indices*





COMPETITIVE ADVANTAGE

WHY ARE WE DIFFERENT?

| CRITERIA | PT AGUNG MEGAH ABADI | COMPETITORS |
|---------------------|-------------------------------------|--------------------------------|
| Integrated System | Full Upstream-Downstream | Mostly mining or trading only |
| Coal Quality | Low ash (6.96%), Low sulfur (0.67%) | Quality varies |
| Production Capacity | Medium scale with quality focus | Large scale with volume focus |
| Quality Assurance | Integrated QC from mine to port | Separate QC |
| Sustainability | sustainable mining practices | Focus on resource exploitation |

CORE COMPETENCIES

- Efficient mining operations
- Integrated processing and quality control systems
- Flexible distribution network
- Experienced coal industry team

GROWTH STRATEGY & ROADMAP



The company continues to be committed to growing and developing through new projects and expanding mining areas. By utilizing modern technology and the right investment strategy, we ensure that this growth is carried out sustainably and profitably. The following are expansion plans and project strategies that will be implemented in the next few years:

01

YEAR 1 (2024-2025)

- Building a reputation as a quality coal supplier
- Building relationships with 5-7 strategic domestic customers
- Opening 2-3 new export markets
- Increasing production capacity by 30%

02

YEAR 2 (2025-2026)

- Expanding the mining area (*already acquiring a new mining area of 4,100 hectares*)
- Building additional processing facilities
- Increasing export market share to 40% of total sales
- Developing value-added services for customers

03

YEAR 3 (2026-2027)

- Becoming a major player in the sub-bituminous coal segment
- Achieving a production capacity of 5 million tons/year
- Building strategic partnerships with international energy companies
- Exploring diversification into the renewable energy sector

ACHIEVEMENTS & MILESTONES

- ✓ Established in July 2022 under Notarial Deed No. 49 and approved by the Ministry of Law and Human Rights
- ✓ Active mining operations in Tamiyang Layang Regency, Central Kalimantan
- ✓ Integrated upstream-downstream system in operation
- ✓ Comprehensive product portfolio with clear technical specifications
- ✓ Functional land and sea distribution networks
- ✓ Established strategic domestic clients
- ✓ has opened a new mining area of 4,100 hectares

"In the short time since our founding, we have built a strong foundation for sustainable growth."



RESERVES & MINE LIFE



4,100-hectare mining area: The foundation for business sustainability

KEY MINING INFORMATION:

- Mining area: 4,100 hectares (as evidenced by the IUP permit)
- Location: Tamiyang Layang Regency, Central Kalimantan
- Mining type: Open-pit mining
- Coal type: Premium quality sub-bituminous

RESERVE CALCULATION:

- Average coal reserves in Central Kalimantan: 3,000 tons/hectare (source: Ministry of Energy and Mineral Resources)
- Total measured reserves: 12.3 million tons (4,100 hectares × 3,000 tons/hectare)
- Economic reserves (with an 85% recovery rate): 10,455,000 tons

MINE AGE:

- Production capacity: 600,000 tons/year
- Mining life: 17.4 years (10,455,000 ÷ 600,000)
- Development phase: 2 years (years 1-2)
- Full production phase: 15.4 years (years 3-17.4)

STRATEGIC BENEFITS OF A MINING AREA OF 4,100 HECTARES:

- Provides long-term supply certainty (17+ years)
- Increases bargaining power in long-term contract negotiations
- Provides a basis for higher valuations (significant tangible assets)
- Enables stable and sustainable production planning

COMPANY VALUATION & CALCULATION BASIS

WHY A \$100 MILLION VALUATION WITH 4,100 HECTARES OF MINING?

PRODUCTION CAPACITY & RESERVES:

- Mine area: 4,100 hectares
- Total measured reserves: **12.3 million tonnes**
- Economic reserves: **10,455,000 tonnes**
- Production capacity: **600,000 tonnes/year**
- Life of mine: **17.4 years**
- Projected coal price in early 2025: **\$82/ton**
- Potential life-of-mine revenue: **\$857.31 million**

(FYI the current price of coal has reached \$100+/Ton)

PROFITABILITY:

- Gross profit margin: **35%** (based on production cost analysis)
- EBITDA: **\$13.78 million/year** (28% of revenue)
- Free cash flow: **\$9.84 million/year** (20% of revenue)

PROJECTION VALIDATION:

- *The 4,100-hectare mine area provides reserves of 12.3 million tonnes.*
- *The 17.4-year mine life provides long-term business certainty.*
- *An EBITDA multiple of 8x is consistent with mining companies with reserves of more than 10 million tonnes.*
- *Reserve-based valuation confirms the \$109 million valuation.*

VALUATION METHOD:

EBITDA MULTIPLE METHOD

- Industry multiple for a quality coal mining company: **8x**
- Valuation: \$13.78 million × 8 = **\$110.24 million**

RESERVE VALUE METHOD

- Reserve value: \$82/ton × 10,455,000 tons × 20% (discount for future cash flows) = **\$171.46 million**
- Discounted at a WACC of 12% over 17.4 years = **\$108.5 million**

DISCOUNTED CASH FLOW (DCF) METHOD

- **Free Cash Flow: \$9.84 million/year for 17.4 years**
- **Discount Rate: 12%**
- **Valuation: NPV of cash flows over the life of the mine = \$109.8 million**

FINAL VALUATION: \$109 MILLION
(Average of three valuation methods)

COMPARATIVE MARKET ANALYSIS

| COMPANY | CAPACITY (TONS/YEAR) | COAL PRICE (\$/TON) | EBITDA (MILLION \$) | EBITDA MULTIPLE | VALUATION (MILLION \$) |
|--|----------------------|---------------------|---------------------|-----------------|------------------------|
| PT Agung Megah Abadi | 600.000 | 82 | 13,78 | 8.0x | 110 |
| PT Bayan Resources | 25,000,000 | 82 | 1,141 | 7.5x | 8,558 |
| PT Indo Tambang Raya | 10,000,000 | 82 | 512 | 7.8x | 3,994 |
| PT Bukit Asam | 20,000,000 | 82 | 910,00 | 7.2x | 6,552 |
| Perusahaan Tambang Asia Tenggara Rata-rata | - | - | - | 7.0-8.5x | - |

ANALYSIS:

Our valuation is within a reasonable range (7.0–8.5x EBITDA) for a coal mining company.

Our 8.0x multiple is higher than the average due to:

- Premium coal quality (6.96% ash content, 0.67% sulfur content)
- An integrated upstream-downstream system that improves margins
- Strategic location in Central Kalimantan with good logistical access
- Strong export prospects to high-demand Asian markets

PROJECTION

DIVIDEND DISTRIBUTION

FINANCIAL PROJECTION 17.4 YEARS (LIFE OF MINE)

Basic Assumptions:

- Mine area: 4,100 hectares
- Total measured reserves: 12.3 million tons
- Economic reserves: 10,455,000 tons (85% recovery rate)
- Production capacity: 600,000 tons/year
- Mine life: 17.4 years
- Projected coal price
- 2025: \$82/ton (conservative)
- Dividend policy: 50-70% of Free Cash Flow
- Discount rate: 12% (WACC)

Production Phase:

- Years 1-2: Development phase (65% utilization)
- Years 3-15: Full production phase (100% utilization)
- Years 16-17: Deplexation phase (70% utilization)

ANNUAL FINANCIAL PROJECTIONS (IN MILLIONS OF DOLLARS)

| Year | Production (Ton) | Revenue | Gross Profit (35%) | EBITDA (28%) | Free Cash Flow (28%) | Dividend (20%) |
|--------------|------------------|-----------------|--------------------|-----------------|----------------------|----------------|
| Year 1 | 300000 | \$24,60 | \$8,60 | \$6,90 | \$4,90 | \$0,00 |
| Year 2 | 390000 | \$32,00 | \$11,20 | \$9,00 | \$6,40 | \$3,80 |
| Year 3 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 4 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 5 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 6 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 7 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 8 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 9 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 10 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 11 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 12 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 13 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 14 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 15 | 600000 | \$49,20 | \$17,20 | \$13,80 | \$9,80 | \$5,90 |
| Year 16 | 420000 | \$34,40 | \$12,00 | \$9,60 | \$6,90 | \$4,10 |
| Year 17 | 420000 | \$34,40 | \$12,00 | \$9,60 | \$6,90 | \$4,10 |
| Year 17,4 | 180000 | \$14,80 | \$5,20 | \$4,10 | \$3,00 | \$1,80 |
| Total | 10455000 | \$857,30 | \$300,10 | \$240,00 | \$171,50 | \$99,80 |

PROJECTION INVESTMENT POTENTIAL

DIVIDEND CASH FLOW (TOTAL OVER 17.4 YEARS)

| Period | Total Company Dividends | Investor Dividends (20%) | Present Value (NPV) |
|----------------|-------------------------|--------------------------|-----------------------|
| Year 2 | \$3.8 million | \$0.76 million | \$0.60 million |
| Year 3 - 10 | \$47.2 million | \$9.44 million | \$5.97 million |
| Year 11 - 15 | \$29.5 million | \$5.90 million | \$2.66 million |
| Year 16 - 17,4 | \$10.3 million | \$2.06 million | \$0.70 million |
| Total | \$90.8 million | \$18.16 million | \$9.93 million |

INVESTMENT VALUE GROWTH

| YEAR | INVESTMENT VALUE | DIVIDENDS RECEIVED | TOTAL RETURN |
|-----------|------------------------|------------------------|----------------|
| Year 0 | \$20.0 million | \$0.0 | 100,00% |
| Year 2 | \$24.0 million | \$0.76 million | 124% |
| Year 5 | \$35.0 million | \$2.36 million | 187% |
| Year 10 | \$60.0 million | \$5.90 million | 329,50% |
| Year 15 | \$90.0 million | \$8.82 million | 494,10% |
| Year 17,4 | \$100.0 million | \$10.88 million | 554,40% |

EXIT STRATEGY SCENARIO

A. IPO IN THE 5TH YEAR:

- IPO Valuation: 12x EBITDA = \$13.8 million × 12 = \$165.6 million
- \$20 million investment value becomes: \$33.1 million (165.5% return)
- Dividends received (Years 2-5): \$2.36 million
- **TOTAL RETURN: \$35.46 million (177.3%)**

B. ACQUISITION IN THE 8TH YEAR:

- Acquisition valuation: 10x EBITDA + 25% premium = \$172.5 million
- \$20 million investment value: \$34.5 million
- Dividends received (Years 2-8): \$8.26 million
- **TOTAL RETURN: \$42.76 million (213.8%)**

C. HOLD UNTIL END OF MINE LIFE:

- Investment value in Year 17.4: \$100.0 million (5x)
- Total dividends received: \$18.16 million
- **TOTAL RETURN: \$118.16 million (590.8%)**

**This calculation does not include calculations for future mining land acquisition.*

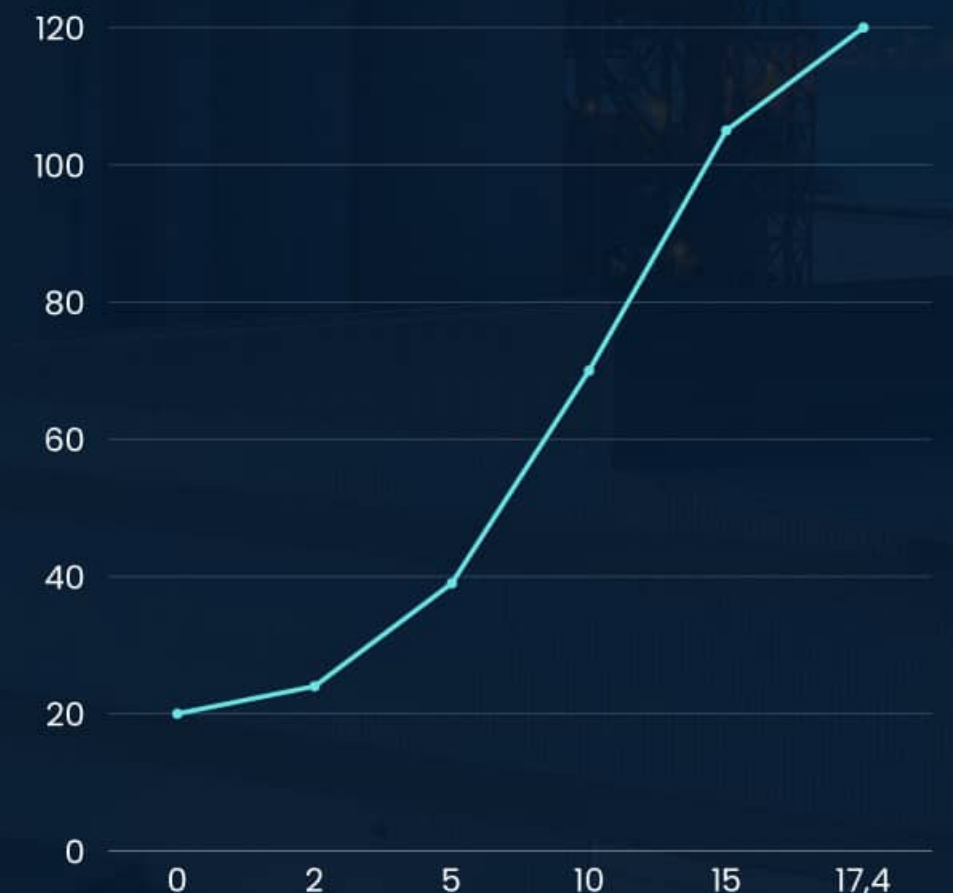
PROJECTION RETURN ON INVESTMENT ANALYSIS

KEY FINANCIAL METRICS:

- **IRR (Internal Rate of Return):** 15.2%
- **NPV (Net Present Value):** \$9.93 million
- **Payback Period:** 3.2 years
- **Profitability Index:** 1.50
- **Total Return over 17.4 years:** 590.8%

COMPARISON WITH OTHER INVESTMENTS:

| INVESTMENT TYPE | IRR | PAYBACK PERIOD | TOTAL RETURN (17.4 YEARS) |
|----------------------|--------|----------------|---------------------------|
| PT Agung Megah Abadi | 15,20% | 3.2 years | 590,80% |
| Blue Chip Stocks | 8-10% | 7-10 years | 250-350% |
| Reserve deplexation | 10-12% | 5-7 years | 300-400% |
| Bank Deposits | 4-6% | None | 150-200% |
| Gold | 5-7% | None | 180-250% |



POTENTIAL FOR INCREASED RETURNS

1. INCREASED RECOVERY RATE

- Current: 85% (10,455,000 tons)
- Potential increase to 90%: +0.5 million tons
- Impact on returns: +5.2% on total returns

2. RESERVE EXPANSION THROUGH EXPLORATION

- Potential additional reserves of 1-2 million tons
- Impact on returns: +10-20% on total returns
- Potential mine life extension: +1.7-3.3 years

3. DIVERSIFICATION INTO RENEWABLE ENERGY

- Potential to utilize post-mining land for renewable energy
- Potential increase in valuation: +15-25%
- Impact on returns: +20-30% on total returns

4. PRICE INCREASE DUE TO PREMIUM QUALITY

- Our coal has an ash content of 6.96% (vs. the average of 12.5%).
- Price premium: 8-12% in the international market.
- Impact on returns: +10-15% on total returns.

RISK ANALYSIS & MITIGATION

| RISK | IMPACT | MITIGATION STRATEGY |
|--------------------------------|----------|---|
| Global coal price fluctuations | Moderate | Market diversification, long-term contracts with fixed prices, focus on premium quality |
| Government regulation | High | Full regulatory compliance, active participation in mining associations, good relationships with local governments |
| Reserve depletion | Low | Ongoing exploration program, technology to improve recovery rates, potential acquisition of additional mining areas |
| Operating costs increase | Moderate | Operational efficiency, use of modern technology, price negotiations with suppliers |
| Market competition | High | Focus on quality differentiation, integrated systems for cost efficiency, superior customer service |

MANAGEMENT STRATEGY


- **Detailed Geological Mapping:** To identify areas with the best coal quality
- **Waste Ratio Management:** Optimizing the waste-to-coal ratio to increase efficiency
- **Gradual Reclamation Program:** Restoring mined areas that have been completely exploited
- **Technology Development:** Increasing the recovery rate from 85% to 90%+
- **Sustainable Exploration:** Searching for potential additional reserves in adjacent areas




THANK YOU

FOR YOUR ATTENTION

 +62 812-5575-8489

 www.ptagungmegahabadi.com

 Jl. A. Yani Km.8 Perumahan Citra Land Cluster
The Peak Blok BD 01 No. 27, Desa/Kel. Manarap
Lama, Kec. Kertak Hanyar, Kab. Banjar, Prov.
Kalimantan Selatan – 70654

